



Franchising

OVERVIEW

In addition to general corporate legal services, we assist franchisors and franchisees to comply with state and Federal laws and regulations, including Federal Trade Commission (FTC) Franchise Rule.

For franchisors, we prepare Uniform Franchise Offering Circulars (UFOC), franchise agreements and ancillary agreements with franchisees, such as intellectual property licenses and restrictive agreements, and advise on disclosure and termination obligations.

For franchisees, we review the UFOC and negotiate the franchise and other agreements.

EXPERIENCE

- Represented a multi-national entity in all aspects of its business from financing to developing solar generation in India and other emerging markets.
- Represented distribution utilities in scores of successful rate and regulatory proceedings in Massachusetts and New York and represented retail and wholesale customers and energy marketers in rate, regulatory and certification proceedings in numerous state commissions throughout the country.
- Successfully handled the siting and/or financing of energy facilities throughout the northeastern United States, including traditional fossil-fueled generation, electric and gas transmission and distribution lines, and renewable generation, including eminent domain takings for interstate natural gas pipelines.

Services

Business, Corporate & Securities

Entity Structure, Governance & Succession Planning

Equity & Debt Financing

Franchising

General Counsel

Incentive Plans

Intellectual Property Development, Licensing & Protection

Mergers & Acquisitions

Non-Profit Organizations

Commercial Lending

Commercial Real Estate

Employment & Employee Benefits

Energy, Renewables & Regulated Industries

Estate Planning, Tax & Probate

Investment Management & Private Funds

Litigation & Dispute Resolution

Real Estate Development

Trademark & Copyright

Attorneys

Erica P. Bigelow

James B. Heffernan

Scott A. Stokes

Robert P. Tedesco

- Represented sellers and buyers and borrowers and lenders in dozens of mergers and acquisitions and financing transactions, ranging from small players in regulated industries to transactions valued at more than \$100,000,000.