



## Yana Zheng

Associate

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### OVERVIEW

Yana Zheng focuses on commercial real estate and general corporate practice. She represents local, national and international clients in all facets of real estate, including acquisition, development, and disposition of commercial real estate; commercial private, and SBA financing; obtaining state and local zoning/permitting approvals; and leasing. She also advises clients on business formation, real estate tax abatement, and business transactions. She closely works with developers, corporate clients, family offices, individual investors, brokers and banks. Yana is fluent in Mandarin and English.

### Services

[Business, Corporate & Securities](#)  
[Commercial Lending](#)  
[Commercial Real Estate](#)  
[Real Estate Development](#)

### Paralegal

Charles Zwetchkenbaum  
[617-556-3899](tel:617-556-3899)  
[czwetchkenbaum@richmaylaw.com](mailto:czwetchkenbaum@richmaylaw.com)

### AWARDS & HONORS

- Named a “New England Super Lawyer Rising Star” by Thomson Reuters, 2023

## REPRESENTATIVE MATTERS

Assisted in a number of sales, developments, and acquisitions of commercial real estate, including drafting transaction and ancillary documents, ensuring compliance with applicable state and federal laws and regulations, and conducting due diligence and closings.

Assisted in issuing and obtaining SBA loans, business term loans and in refinancing of mortgages.

Assisted in applications for state and local zoning/permitting approvals for affordable housing, variance, liquor and tobacco licenses and more.

Assisted in creation and governance of corporations and LLCs.

## ARTICLES & TALKS

Unraveling the Mystery of the “Elderly Homestead Protection” and Federal Vaccine Mandate for Larger Employers on Hold

## EDUCATION

- Knox College, B.A., 2016
- J.D. from Washington University in St. Louis School of Law, 2021

## BAR ADMISSIONS

- Commonwealth of Massachusetts
- State of New York

## OUTSIDE THE OFFICE

Citizens of Earth – [Super Lawyers – Massachusetts 2023](#) – [page 8](#)

Before she came to Boston to practice commercial real estate law at Rich May, Yana Zheng lived, well, just about everywhere. Her thoughts on a few of her past residences:

- Beijing: “A city where ancient and modern worlds meet and you can enjoy the best of both. I like touring ancient palaces and visiting historical museums in the morning, and resting at the most fashionable district in the afternoon.”
- New York: “Where people from all cultural backgrounds meet, interact and work with each other. What I like most are the restaurants and Broadway shows.”

- Hong Kong: "A city that never sleeps; always bustling with activities and work. I was fascinated by the fact that people will actually stop and help other people in need, even though they look very busy and in different and walk superfast"
- London: "Where people spend lots of time having afternoon tea on foggy days; it is also my favorite activity. Unfortunately, it is hard to find a good British afternoon tea place in the U.S.- there is one hiding in Boston Library, thank goodness."

Travel tops her list of hobbies, but she also enjoys baking, yoga, painting, and skiing.