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Rich May Client Definitive Healthcare Acquires Software Analytics Firm PatientFinder

By: Rich May

Congratulations to Rich May client Definitive Healthcare on its recent acquisition of PatientFinder, a software analytics firm focused on assisting life science and healthcare companies identify patient clusters that would benefit from their products. By adding PatientFinder, Definitive bolsters its already robust portfolio of healthcare market data solutions. Jason Krantz, CEO of Definitive Healthcare, called the acquisition an industry milestone: "It's demonstrative of our commitment to enabling client growth by integrating patient and provider insights… for strategic analytics, go-to-market planning, and field execution."

A Rich May team including Bob Tedesco, Arvid von Taube, Matthew Sweet, and Scott Stokes assisted Definitive Healthcare with the negotiation and completion of the transaction.

For more information on the acquisition, Click Here.

About Definitive Healthcare

Definitive Healthcare is the leading provider of data and intelligence on hospitals, physicians, and other healthcare providers. Its product suite provides the most comprehensive and highest quality data available anywhere on 8,800 hospitals and IDNs; 148,000 physician groups; 1.7 million physicians, nurses, and allied health professionals; 11,200 ambulatory surgery centers; 14,600 imaging centers; 91,600 long-term care facilities; 40,000 clinics; 1,400 ACOs and HIEs; more than 4 billion commercial medical and Rx claims; 115,000 clinical trials; and 900 Canadian hospitals. The company's data provides its 2,200+ clients with the analytics and insight needed to effectively segment and research the healthcare provider market. Definitive Healthcare is backed by 22C Capital, Advent International and Spectrum Equity. For more information, or to trial the service, visit www.definitivehc.com.



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